

Texas Business Group on Health and Dallas-Fort Worth Business Group on Health

# 8<sup>th</sup> Annual Value-Based Benefits & Wellness Forum and Vendor Fair

November 29, 2012 Westin Galleria Hotel, Dallas, Texas

# **EXHIBITOR and SPONSOR PROSPECTUS**

The Dallas-Fort Worth Business Group on Health with the Texas Business Group on Health will hold its **8<sup>th</sup> Annual Value-Based Benefits & Wellness Forum** on **Novemeber 29, 2012** to help Texas employers design value-based benefits and health management programs that are right for their company.

You are invited to participate in this premier educational and networking event. The Forum provides opportunities to build relationships with key decision makers responsible for human resources, employee benefits and health promotion programs at Texas employers.

Our aim is to offer busy corporate executives an opportunity to learn about innovative benefits designs and health management programs that can help employees improve their overall health, reduce their risk for preventable chronic diseases, and learn to manage these chronic conditions more effectively, while controlling corporate health care costs.

The number of Sponsors and Exhibitors is limited to a "first come" basis. Space will sell out quickly, so ACT NOW! Limiting the number optimizes attendees' opportunity to meet you and learn more about the innovative health management programs and services your company provides.

Additional sponsorship opportunities are also available. If you would like to gain increased exposure for your company during the Forum, please contact Marc Chappell at 214-382-3035 for more details.

We are expecting nearly 400 attendees at this year's Forum, including corporate benefits managers, HR executives, corporate medical directors, health plan representatives, benefits consultants, providers, pharmaceutical manufacturers, PBMs, wellness and disease management organizations, and others. Participating as an Exhibitor is an ideal way to highlight your organization's visibility and commitment to good health in the workplace.

Please complete and return the enclosed **Registration Form** along with your payment today. Payment can be made by check or credit card. You may fax your completed form with your credit card information to 214-382-3038, or call us at 214-382-3036 with your registration and payment information.

I'm confident that your participation as an Exhibitor in our 8<sup>th</sup> **Annual Value-Based Benefits & Wellness Forum** will be immensely rewarding for you and your company. Thank you for being part of this event.

Sincerely,

Marianne Fozen

Marianne Fazen, Ph.D. Executive Director

Enclosures: Registration Form List of DFWBGH Members Participating Companies



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## SPONSOR INFORMATION

## **Event Location**

Westin Galleria Dallas 13340 Dallas Parkway, Dallas, Texas 75240 Phone: (972) 934-9494

#### **General Information**

Sponsors will be accepted on a "first come, first serve" basis, so ACT NOW!

**Sponsorship Options:** Your sponsorship includes the complete Forum Exhibit Package. The stand alone fee for exhibiting is \$1500 for members and \$2500 for non-members.

	DFWBGH Members	Non-Members	
Forum Underwriter	<b>□</b> \$10,000	NA	
Session Sponsor	□ \$5,000	NA	
Breakfast	□ \$2,500	□ \$3,500	
Morning Break	<b>\</b> \$2,500	□ \$3,500	
Lunch	□ \$3,000	□ \$4,000	
Afternoon Break	□ \$2,500	□ \$3,500	
Reception	□ \$3,000	□ \$4,000	
Forum Badge Lanyards	□ \$3,000	□ \$4,000	
Forum Tote Bags	□ \$3,000	□ \$4,000	
Forum Brochure	□ \$2,500	□ \$3,500	

## **Complimentary Registrations: Your sponsorship includes complimentary registrations** for the forum based on the following levels:

- Forum Underwriter- 4 Complimentary Registrations
- Session Sponsor- 3 Complimentary Registrations
- All Other Sponsorships 2 Complimentary Registrations

#### **Event Benefits**

- Recognition as Sponsor of one Forum General Session
- Participation in Forum Planning Committee
- Four complimentary registrations for all Forum sessions and related events
- One reserved table for all Forum sessions and related events
- One 6' draped display table in preferred location
- Access to mailing list of registrants prior to the event\*

#### Logo and Media Visibility

- Recognition in program brochure, promotional emails, signage and event program
- . Listing and corporate logo in Forum registration materials with a one-page company description\*

### General Session Sponsorship Package - \$5,000

#### **Event Benefits**

- Sponsorship of one Session
- Three complimentary registrations for all Forum sessions and related events
- One 6' draped display table
- Access to mailing list of registrants prior to the event\*

#### Logo and Media Visibility

- Recognition in program brochure, promotional emails, signage and event program
- . Listing and corporate logo in Forum registration materials with a one-page company description\*
- Three complimentary registrations for all Forum sessions and related events
- One 6' draped display table

Other sponsorship packages: \$2,500-\$3,000

\*DFWBGH retains the right to approve all Sponsor communications using Forum registrant list and company description.

#### **Exhibit Space Included with Sponsorship**

#### The Vendor Fair will consist exclusively of tabletop exhibits:

- Exhibit space will consist of a standard 2.5' x 6' draped display table, or multiples thereof.
- Exhibitor display tables will be set up in a Vendor Resource Center adjacent to the meeting room.
- Space is limited to optimize strategic networking opportunities.
- All display and handout materials used by Exhibitor must be placed on top of or behind the 6' display table and fit the dimensions of the table.
- Electrical power will be supplied for each display table. Sponsor is responsible for checking with the Hotel regarding availability of internet connections and for making arrangements directly with the Hotel, if needed.



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# SPONSOR AGREEMENT

#### (Return via fax to 214-382-3038)

The following describes the Sponsor Agreement between the Dallas-Fort Worth Business Group on Health (DFWBGH) and Sponsor for participation in **DFWBGH's 8<sup>th</sup> Annual Value-Based Benefits & Wellness Forum,** November 29, 2012, at the Westin Galleria Dallas.

1.	Company Name:		
	Mailing Address:		
	City:	State:	Zip:
2.	Sponsor Contact Name:		
	Title:		
	Phone:	Fax:	
	Email:		

- 3. Your 1-page (8.5"x11"/PDF/Black and White/No bleeds) company product/service description must be submitted electronically to info@dfwbgh.org by **November 8, 2012** in order to be included in the conference materials.
- 4. Check the categories that best describe your products/services:

Wellness programs	Disease Management (check diseases below)		
Health Risk Assessments	Diabetes		Asthma
Training/Education Materials	Heart Disease		Obesity
Decision Support Tools	Depression		Musculoskeletal
Benefits Design Strategies	Other		
Consumer Engagement/Incentives	Self-Care Tools		
Pharmacy Benefits Management	Other		

5. You are entitled to a set of Complimentary Registrations based on your Sponsorship level, which permits attendance at Forum sessions and meal functions, plus handout materials. Please email the names and contact information of the persons who will use the "Comps" directly to <a href="mailto:chappell@dfwbgh.org">chappell@dfwbgh.org</a>.

## **Payment Policy**

Full payment should accompany this Sponsorship Agreement. Payment may be made by check (payable to the Dallas-Fort Worth Business Group on Health) or by credit card (MasterCard, Visa or American Express) and mailed with completed agreement to DFWBGH, 11520 N. Central Expy., Suite 201, Dallas, TX 75243, or faxed to 214-382-3038. DFWBGH is a non-profit 501(c)3 educational organization. DFWBGH's federal tax ID# 75-1924594.

6. Payment Method:

 Check enclosed, payable to DFWBGH

Credit card payment

Please fax this form to DFWBGH at 214-382-3038 if you wish to pay by credit card. Thank you.

Card Type:	VISA	□ MC	AMEX	
Card Number	:		Exp. Date:	
Cardholder's Name (please print):				
Signature:				

Sign the Sponsor Agreement below and return along with payment to:

#### Dallas-Fort Worth Business Group on Health

11520 N. Central Expy., Suite 201 Dallas, TX 75243

Phone: 214-382-3036 Fax: 214-382-3038 Email: chappell@dfwbgh.org

Sponsor Information and Agreement Form shall constitute the entire agreement, and Sponsor agrees to abide and conform to these terms.

In the event of fire, strikes, labor disputes or any other uncontrollable circumstances, that cause this event to be cancelled, this agreement will not be binding.

Accepted by:

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Marianne Fazen, Ph.D. DFWBGH Executive Director

June 19, 2012

DATE

Sponsor's Authorized Representative

DATE



# 2012 Corporate Members



7-Eleven. Inc. Acme Brick Company ACS Alcon Laboratories, Inc. Alliance Data American Airlines American Diabetes Association AT&T **Atmos Energy Bates Container** Bell Helicopter Textron, Inc. **BNSF** Railway Boy Scouts of America **Brinker** International CARES **Chesapeake Energy Corporation City of Arlington** City of Denton City of Mansfield City of McKinney City of Mesquite City of North Richland Hills **City of Plano** City of Richardson **Corner Bakery Cafe** Dallas Independent School District DART **Dean Foods DFW** International Airport **Diocese of Fort Worth Energy Future Holdings Essilor of America** Federal Reserve Bank of Dallas

Fort Worth Transportation Authority Frito-Lay, Inc. Greatwide Logistics Services, LLC Greyhound Lines, Inc. Haggar Clothing Co. Hewlett Packard **Interstate Batteries** Irving ISD JC Penney Company, Inc. Lennox International Inc. Lockheed Martin Missiles and Fire Control LQ Management LLC LSG Sky Chefs, Inc. Mary Kay Inc. **Mohawk Industries NCH** Corporation Pier 1 Imports Sabre Holdings Safety-Kleen Systems, Inc. Southern Methodist University Southwest Airlines Stevens Transport, Inc. **SuperMedia** Texas Instruments, Inc. The Neiman Marcus Group The North American Coal Corporation **Titanium Metals Corporation Trinity Industries** TSP, Inc. Tuesday Morning, Inc. **UT Southwestern Medical Center** 

## **Companies that Participate in our** Value Based Benefits & Wellness Forum

7-Eleven, Inc. Abbott Laboratories **ACAP** Health ACI Enterprises, Inc. Acme Brick Company Aetna Aetna Dental Airrosti Rehab Centers Alcon Laboratories, Inc. Alere, LLC Allergan, Inc. Alternative Futures Institute American Airlines, Inc. American Diabetes Association American Eagle Airlines, Inc. Aon Hewitt **Apex Global Partners** Archon Group Arkray USA AstraZeneca AT&T Atmos Energy Austin Industries, Inc. Avivia Health From Kaiser Permanente Baylor Health Care System Bell Helicopter Textron, Inc. Benefit Informatics, Inc. Benefitfocus Best Doctors, Inc. Bexar County Biggest Loser Contestant - Season Frito-Lay, Inc. 8 Blue Cross & Blue Shield of Texas Genentech USA, Inc. **BNSF** Railway Company Boehringer-Ingelheim Pharmaceuticals Boy Scouts of America **Brinker International Brinson Benefits Buck Consultants Caesars Entertainment** Calamity Gym Cancer Treatment Centers of America CARES CarewiseHealth Catapult Health Cates Control Systems **CBRE** Center for Health Value Innovation Cephalon Inc. **Cerner Corporation** Children's Medical Center of Dallas CIGNA HealthCare City of Austin City of Denton City of Grapevine City of Mansfield City of McKinney City of Mesquite

City of San Antonio Metropolitan Interstate Batteries Health District Clear Channel CompuCom Systems, Inc. Concentra **Conway Communications** Corner Bakery Cafe **CVS** Caremark Dallas Business Journal Dallas Independent School District Kaiser Permanente DART **Dean Foods** Delta Dental Insurance Company DFW Business Group on Health DFW International Airport Board Diocese of Fort Worth **Edington Associates Energy Future Holdings** Epix-GHS Ericsson Inc. Essilor of America Ethicon Endo-Surgery, a Johnson & Johnson Co. Extend Health **EveMed Vision Care** Bayer HealthCare Pharmaceuticals Federal Reserve Bank of Dallas FedEx Office **Fidelity Investments** Fluor Corporation Fort Worth Transportation Authority Frac Tech. Frost Insurance Agency George Belcher Evans & Wilmer, Inc. GlaxoSmithKline Consumer Healthcare Global Health Services, Johnson & Memorial Basketball Hall of Johnson **GMCole** Partners LLC Golden Living Greatwide Logistics Services, LLC Novaris Vaccines and Diagnostics, Greyhound Lines, Inc. Group and Pension Administrators, Novartis Pharmaceuticals Inc. H-E-B Grocery Co. H-E-B RxTRA Advantage Haggar Clothing Co. Half Price Books Hallmark Cards Health Dialog HealthHonors, a Healthways Company HealthPoints/FBR Dallas Healthsmart Healthways, Inc Healthyroads HF HealthCare Higginbotham & Associates HighRoads Holmes Murphy & Associates, Inc. LLC Humana, Inc. IMA of Texas

Irving ISD Jack Henry & Associates, Inc. Jackson Walker L.L.P Jason's Deli JC Penney Company, Inc. Johnson & Johnson Healthcare **Systems** Johnson & Johnson HealthMedia L-3 Communications MID Lennox International Inc. LifeCare Management Services LifeSynch, a Humana Company Lilly USA, LLC LipoScience, Inc. Lockheed Martin Missiles and Fire Texas Association of Counties Control Lockton Dunning Benefits LSG Sky Chefs, Inc. Madison Benefits Group Madix, Inc. Marathon Health Mary Kay Inc. Mayo Clinic Health Solutions Medical Center of Plano Medical Corps US Army Bell Helicopter **Medsolutions - Premerus** Mercer H&B Merck & Co., Inc. Methodist Health System Michael's Stores Mid-America Coalition on Health Care Midwest Business Group on Health Modern Med NBA Legend & Naismith Famer **NCH** Corporation Nokia, Inc. Inc. Novo Nordisk, Inc. NuStar Energy Omni Hotels & Resorts **Oncor Electric Delivery** ONEOK, Inc. **Onsite Health Diagnostics OptumHealth** Pfizer, Inc. Primary Care Business Unit PharmMD Pier 1 Imports Plus One Health with Archon Group Principal Wellness Company Procter & Gamble Professional Nutrition Therapists, Provant Health Solutions QuadMed

**Ouest Diagnostics** RedBrick Health Rent A Center Resources for Living, an Aetna Company RESTAT Sabre Holdings Safety-Kleen Systems, Inc. Sanofi-Aventis U.S. SeeChange Health SimplyWell Smith & Associates Consulting Southern Methodist University Southwest Airlines Stat-Technologies Takeda Pharmaceuticals Texas Association of Wellness Professionals **Texas Health Resources** Texas Instruments, Inc. Texas Optometric Association The Container Store The Full Plate Diet The Neiman Marcus Group The Taben Group The Vitality Group, Inc. **Tiena Health Towers Watson Triumph Aerostructures** TSP, Inc. Tuesday Morning, Inc. Ultimate Health Matters United Healthcare University of California-Riverside University of Michigan UT Southwestern Medical Center at Dallas ValueOptions, Inc. Viverae Walgreens Williamson County Extension Office Windstream Corp Zogenix, Inc.